

## Who Are We?

Atvantage is a Managed Service Provider (MSP) of technology-related products and services. We deliver a broad range of innovative solutions, including:

- › Managed Network Security
- › Managed LAN and WLAN Administration
- › Managed Server Hosting
- › Managed Server Hosting in our state-of-the-art data center
- › Web & Spam-free Email Hosting
- › Digital Video Surveillance Installation and Management
- › Complete IT Consulting

Founded in 2001, our ever-growing list of reference accounts includes:

- › Mark Miller Auto Group
- › SalesWest Food Brokers
- › GEAR-ONLINE.COM
- › Crevier BMW
- › Thompson Michie Associates, Inc.



The Atvantage Data Center in Lindon, Utah



## Managed Services

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Sensible Technology  
Management

801.434.3006

## *IT Support Where and When You Need it*



Let's be frank—technology can be a real pain. When it works, it can be incredible, giving companies a genuine leg up on the competition. And

when it doesn't? Well, let's just say it can be more of a liability than an asset.

Be that as it may, the reality is that having a sound IT (information technology) strategy is no longer an optional part of doing business. Companies that use technology effectively have tremendous strategic and operational advantages over those that don't, and the gap between the two will only continue to widen as technology grows in sophistication and complexity. The critical question today's executives and business owners must answer is not **if** technology will play a role in corporate strategy, but **how**. Just as importantly, how will it be deployed, maintained and supported to maximize its benefits and return on investment?

One possible solution more and more managers are turning to is strategic IT outsourcing. This means turning over all or part of their company's technology needs to a 3rd party vendor.

Is IT outsourcing right for you? Read on to find out .

## **Why IT Outsourcing Makes Sense**

If you regularly need assistance with technology-related issues but can't justify the expense of hiring internal IT staff, or if your existing IT organization could use some help, outsourcing could be a good solution for you. Strategic IT outsourcing is used by tens of thousands of companies worldwide, including most of the Fortune 500. Here are just a few of the reasons why:

- It enables them to focus on core competencies
- It allows them to leverage specialized technologies and skill sets
- Rapid technological change makes it difficult or impossible for internal IT personnel to be experts in everything
- Unpredictable economic conditions make managers reluctant to expand fixed infrastructure and human capital costs
- A shortage of skilled labor continues to drive up the costs of retaining in-house IT staff

## **Introducing Atvantage Managed Technology Services**



If any of the above seems to make sense, we'd love to talk to you. Our managed IT outsourcing programs are designed to help you squeeze each and every drop out of technology, without breaking the bank. From network management to desktop and server support to

end-user help desk support, our innovative solutions allow you to proactively deal with technology issues, increase business productivity, and cut costs. How? With Atvantage Managed Technology Services, we provide a complete turnkey solution that includes all hardware, software, and support for one low monthly payment. Whether you're a large corporation that has hundreds of employees at dozens of locations, or a small business with less than 20 employees in a single office, we can customize a program that gives you all of what you need and nothing of what you don't. How confident are we that our solutions will work for you? Included with all of our managed service offerings is a Service Level Agreement (SLA) that **GUARANTEES** we will meet or exceed certain performance metrics. If our performance commitments are not fully met, we don't get fully compensated. How often do you get that kind of promise from your current service provider(s)?

You'll get it from us.



Ready to go? Call us today at 801-434-3006.  
Let's see where we can go—together.

**@vantage**  
Managed Security & IT Outsourcing

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